

# Charterpreisliste - Palma de Mallorca II - Marina La Lonja 2023

## LATITUD CERO PRICES 2023

	01.01 bis 24.03	25.03 bis 12.05	13.05 bis 26.05	27.05 bis 23.06	24.06 bis 04.08	05.08 bis 18.08	19.08 bis 25.08	26.08 bis 15.09	16.09 bis 06.10	End clean ing
<b>KAUTION: 2.500</b>										
<b>JEANNEAU 519 (19)</b> 5 cab + 1 Individual 3 w.c. 10/11 pax + 1 salon	2.750	3.465	4.820	5.200	5.350	6.400	5.650	5.200	4.820	180
<b>JEANNEAU 509 (14)</b> 5 cab – 3 w.c. 10 pax + 1 salon	2.500	3.100	4.500	4.950	5.100	6.100	5.350	4.900	4.500	180
<b>OCEANIS 50 (11)</b> 5 cab + 1 Individual 3 w.c. 10/11 pax + 1 salon	2.350	2.700	4.200	4.700	4.860	5.700	4.900	4.800	4.200	180
<b>BAVARIA 50 (05)</b> 5 cab – 3 w.c. 10 pax + 1 salon	1.650	2.150	2.650	3.400	3.500	5.100	3.600	3.400	2.650	180
<b>BAVARIA 49 (04)</b> 5 cab – 3 w.c. 10 pax + 1 salon	1.600	2.100	2.600	3.300	3.400	4.950	3.500	3.300	2.600	180
<b>OCEANIS 45 (12)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.900	2.550	3.350	3.450	3.550	4.800	3.675	3.450	3.100	180
<b>OCEANIS 473 (04)</b> 4 cab – 3 w.c. 8 pax + 2 salon	1.500	2.150	2.500	2.800	2.900	3.850	3.300	2.900	2.600	150
<b>BAVARIA 46 (07)</b> 4 cab – 2 w.c. 8 pax + 1 salon	1.550	2.150	2.550	2.850	2.950	3.850	3.350	2.950	2.650	150
<b>BAVARIA 46 (05)</b> 4 cab – 2 w.c. 8 pax + 1 salon	1.450	1.950	2.400	2.700	2.800	3.800	3.200	2.800	2.500	150
<b>OCEANIS 461 (00)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.300	1.575	1.890	2.375	2.450	3.100	2.450	2.375	1.950	150
<b>CYCLADES 43(08)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.350	1.675	1.950	2.450	2.700	3.650	2.830	2.450	1.900	150
<b>OCEANIS 411 (02/00)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.200	1.400	1.675	2.100	2.350	2.950	2.350	2.100	1.750	150
<b>CYCLADES 39</b> 3 cab – 2 w.c. 6 pax + 2 salon	1.250	1.500	1.750	2.250	2.550	3.150	2.550	2.250	1.750	130
<b>OCEANIS 361 (02)</b> 3 cab – 1 w.c. 6 pax + 2 salon	1.150	1.200	1.500	1.700	1.950	2.500	2.100	1.700	1.550	130

### AL MARE CHARTER GbR

Gladenbacher Straße 13, D - 35096 Weimar/Lahn, Telefon +49 (0) 1 73 37 45 690, Fax +49 (0) 64 26 54 12  
 Bank: Sparkasse Marburg – Biedenkopf, IBAN: DE74 5335 0000 0000 0462 64, BIC: HELA DEF1 MAR  
 Steuernummer: 31 301 60 226

**PRICE DISCOUNTS:**

- Discount boat show 5%
- Early booking 10% ( till 31.01.2021)
- For 2 WEEKS: 5%
- For 3 WEEKS: 10%

**Maximun discount 15%**

**HOME PORT: PALMA DE MALLORCA**

**IN PRICE INCLUDED:** Rollgenua, roll main sail, Bimini top, electr, Anchor winch, autopilot, Wind Instruments, LOG, Echo Sounder, VHF, GPS, Autopilot, and Taxes, Insurance, Dinghy, Sprayhood, Wi Fi at the base

**NOT INCLUDED:** Diesel fuel, harbour fees in other ports, food and cleaning during charter

**IMPORTANT:**

- 25% discount if client take 2 weeks in period 24 April to 7 May 2021 (boat show in Palma)

During the boat show in Palma ( end of April – firts of May ) the boarding will be in different harbour near to Palma, the place is free only the firts day for check in and the last for the check out.

**\* FINAL CLEANIG NOT INCLUDED IN THE PRICES:**

**EXTRAS for an additional charge: payable only on spot in cash**

- Port Service Obligatory ..... 5 € per person week
- Bedclothes ..... 15 € set
- Towel ..... 5 €
- Gas bottle ..... 10 € week
- Skipper ..... 190 €,- per day plus food
- Outboard motor for dinghy..... 80 €,- per week
- In case of long term charter,crew change on Friday or Saturday in our Marina La lonja has additional cost 100 € / night

**CONDITIONS OF PAYMENT:** 50% on completion of the charter contract. The other 50% are due 4 weeks before takeover of boat or in cash at the day of takeover.

**TAKEOVER OF BOAT:** Saturdays from 17:00

**RETURN OF BOAT:** Fridays before 17:00 (if required, it is possible to sleep on board until Saturday 8.30).

**During Palma boat Show end of April beginning on May the bording will be in a different port near to Palma**

\*The yachts is only considered reserved the day we receive a bank transfer about the first payments. Please note in this confirmation the PROFORMA NUMBER so we can find the payments easily. Do also send the personal dates of the charter client and make sure we get the passport number. Second payment should be 4 weeks before embarkation  
The invoice confirming the reservation will be send to you by e-mail as soon as we got the first payment.

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