

## Charterpreisliste La Lonja Palma de Mallorca I 2022

Prices in Euro / Week, including vat, cleaning and insurance	From 1 January to 29 April	* From 30 April to 20 May	From 21 to 27 May	From 28 May to 17 June	From 18 June to 29 July	From 30 July to 19 August
	From 15 to 28 Oct	From 08 to 14 October	From 24 Sept to 07 Oct	From 17 to 23 Sept	From 20 Aug to 16 Sep	←
<b>CATAMARANS</b>						
<b>Bali 4.3 by Catana (2017)</b> Linda - 4 double +2 single cabins + 1 pax 8 + 1 + 1 + 1 berths, 4 heads, radar	1995 €	2895 €	4250 €	5795 €	6695 €	8895 €
<b>Lagoon 39 (2016)</b> Rocio - 4 double +2 single cabins + 2 pax 8 + 1 + 1 + 2 berths, 2 heads, radar	1795 €	2695 €	3295 €	4295 €	5295 €	6890 €
<b>MONOHULLS</b>						
<b>Jeanneau Sun Odyssey 519 (2017)</b> LEIA - 5 double + 1 single cabin, 3 heads 10 + 2 + 1 berths, furling main, bow thruster, radar	1895 €	2795 €	3795 €	4275 €	4695 €	5495 €
<b>Dufour 512 Grand Large (2017)</b> Yasmina - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	1895 €	2795 €	3795 €	4275 €	4695 €	5495 €
<b>Dufour 512 Grand Large (2016)</b> Fora Nirvis 3 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	1895 €	2795 €	3795 €	4275 €	4695 €	5495 €
<b>Dufour 500 Grand Large (2015)</b> Viki - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	1895 €	2795 €	3795 €	4275 €	4695 €	5495 €
<b>Beneteau Oceanis 48 (2015)</b> Enna 2 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	1895 €	2795 €	3795 €	4275 €	4695 €	5495 €
<b>Dufour 460 Grand Large (2018)</b> RITA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1850 €	2395 €	3395 €	3795 €	4100 €	4995 €
<b>Dufour 460 Grand Large (2018)</b> MARTA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1850 €	2395 €	3395 €	3795 €	4100 €	4995 €
<b>Dufour 460 Grand Large (2016)</b> Rosa - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1850 €	2295 €	3295 €	3695 €	3995 €	4795 €

### AL MARE CHARTER GbR

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<b>Price list 2022 (2nd page)</b> <b>Viva Yacht Charter &amp; Broker</b> <b>Base: Palma de Mallorca</b>	From 1 January to 29 April	* From 30 April to 20 May	From 21 to 27 May	From 28 May to 17 June	From 18 June to 29 July	From 30 July to 19 August
<b>MONOHULLS</b>	From 15 to 28 Oct	From 08 to 14 October	From 24 Sept to 07 Oct	From 17 to 23 Sept	From 20 Aug to 16 Sep	←
<b>Dufour 460 Grand Large (2016)</b> <b>Violeta</b> – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1850 €	2295 €	3295 €	3695 €	3995 €	4795 €
<b>Dufour 460 Grand Large (2016)</b> <b>Vera</b> – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1850 €	2295 €	3295 €	3695 €	3995 €	4795 €
<b>Bavaria 46 Cruiser (2015)</b> <b>WANDA</b> – 4 double cabins, 3 heads 8 + 2 berths, furling main, bow thruster, radar	1850 €	2295 €	3295 €	3695 €	3995 €	4795 €
<b>Bavaria 46 Cruiser (2015)</b> <b>NIEVES</b> – 4 double cabins, 3 heads 8 + 2 berths, CLASSIC mainsail, bow thruster, radar	1850 €	2295 €	3295 €	3695 €	3995 €	4795 €
<b>Dufour 410 Grand Large (2015)</b> <b>Selenia</b> – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1790 €	2195 €	2895 €	3095 €	3310 €	3795 €
<b>Dufour 412 Grand Large (2016)</b> <b>Carmen</b> – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1790 €	2195 €	2895 €	3095 €	3310 €	3795 €

\* - 15% extra discount for the week 23 April if the booking is from 23 April to 06 May 2022

**Check-in:** At the Base in La Lonia. Please do not come to the office! Please, print the map of the base in [vivacharter.com](http://vivacharter.com). Saturday at 5 p.m. or earlier if the yacht is ready for boarding.

**Attention, please:** During Palma Boat Show (end April – begin May) the boarding will be in a different port close to Palma de Mallorca, and its free only the day of check in and the day of check out.

**Check-out:** Friday until 5 p.m. at the base with filled up diesel tank. Overnight possibility on board until Saturday 8.30 AM

**Security deposit: On the spot the client can choose between:**

- 2500 € by Visa or MasterCard
- Or we recommend the **Reduced Security deposit for 180 €** per week (non refundable and to be paid in cash), which reduces the security deposit to **390 €**. Depending on the availability.

It's not possible for one-way trips from/to Canary Islands or for the bookings at the end of the year.

**Included in the price:** dinghy, autopilot, GPS-plotter with charts, bimini top, sprayhood, filled diesel (please return it full), full water deposits, furling genoa, anchor windlass, complete electronics, VHF, Wi-Fi at the base, cockpit cushions, Mooring fees at the base (except during the Palma Boat show at the end of April).

**\*FINAL CLEANING:** The price includes the obligatory final cleaning to be paid at the charter base during the check-in. All the discounts are calculated on base of the charter price LESS the final cleaning.

The intermediaries commission is calculated based on the charter price LESS the final cleaning.

**CLEANING OF THE YACHT:** 3 CABINS: 120 € 4 CABINS: 150 € 5 CABINS AND CATAMARANS: 180 €

**Optional Extras (to be paid on the spot in cash):**

Outboard engine: 95 € / per week, Charge of gas bottle: 10 € / per bottle

Cabrera permit: please ask us the procedure guide to order it directly.

Bed linen: 15 € / kit (mandatory, if the crew does not provide their own bed sheets or own sleeping bag. Then 1 bed sheet is mandatory: 7,5 €), Medium towel: 5 €.

Pets and hard suitcases are not allowed on board.

Transfer: The easiest way is to take a local taxi

**Discounts**

**Early booking:** -10% discount for any charter down paid 6 months prior the departure date or before 31 January 2022

Boat show discount: -5 %, 2 or more booked yachts: -5% Viva Charter repeat clients: -5%,

2 or more charter weeks: -10%,

(Please note, that we let a maximum discount of -10%-5%)

**Payment conditions:** 50% when booking the yacht and the rest one month before the charter (or in cash on the spot, if in advance).

**Important:** The Yacht is only considered booked when we receive the bank transfer confirmation of the first payment (by e-mail). Please add reference number, client's name, charter-date and yacht type as reference, in order to identify the payment.

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