Charterpreisliste La Lonja Palma de Mallorca I 2021

* - 15% extra discount for the week 24 April if the booking is from 24 April to 07 May 2021

| Prices in €uro / Week, including vat, cleaning and insurance | From 03 to 30 April | * From 01 to 21 May | From 22 to 28 May | From 29 May to 18 June | From 19 June to 30 July | From 31 july to 20 August | | | |
|----------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------------|------------------------------|------------------------------|-------------------------------|---------------------------------|--|--|--|
| | From 16 to 29 Oct | From 09 to 15 October | From 25 Sept to 08 Oct | From 18 to 24 Sept | From 21 Aug to 17 Sep | ← | | | |
| CATAMARANS | | | | | | | | | |
| Bali 4.5 by Catana (2016) Atenea - 4 double +2 single cabin+ 1 pax 8 + 1 + 1 + 1 berths, 4 heads, radar | 2295 € | 2995 € | 4495 € | 5995 € | 6995 € | 8995 € | | | |
| Bali 4.3 by Catana (2017) Linda - 4 double +2 single cabins + 1 pax 8 + 1 + 1 + 1 berths, 4 heads, radar | 1995 € | 2895 € | 4250 € | 5795 € | 6695 € | 8895 € | | | |
| Lagoon 39 (2016) Rocio - 4 double +2 single cabins + 2 pax 8 + 1 + 1 +2 berths, 2 heads, radar | 1795 € | 2695 € | 3295 € | 4295 € | 5295 € | 6890 € | | | |
| MONOHULLS | | | | | | | | | |
| Jeanneau Sun Odyssey 519 (2017) LEIA – 5 double + 1 single cabin, 3 heads 10 + 2 +1 berths, furling main, bow thruster, radar | 1895 € | 2695 € | 3695 € | 4175 € | 4595 € | 5295 € | | | |
| Dufour 512 Grand Large (2017) Yasmina – 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar | 1895 € | 2695 € | 3695 € | 4175 € | 4595 € | 5295 € | | | |
| Dufour 512 Grand Large (2016) Fora Nirvis 3 – 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar | 1895 € | 2695 € | 3695 € | 4175 € | 4595 € | 5295 € | | | |
| Dufour 500 Grand Large (2015) Viki - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar | 1795 € | 2495 € | 3695 € | 4125 € | 4395 € | 5195 € | | | |
| Beneteau Oceanis 48 (2015) Enna 2 – 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar | 1795 € | 2495 € | 3695 € | 4125 € | 4395 € | 5195 € | | | |
| Dufour 460 Grand Large (2018) RITA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar | 1750 € | 2295 € | 3295 € | 3695 € | 3895 € | 4795 € | | | |
| Dufour 460 Grand Large (2018) MARTA – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar | 1750 € | 2295 € | 3295 € | 3695 € | 3895 € | 4795 € | | | |
| Dufour 460 Grand Large (2016) Rosa – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar | 1750 € | 2195 € | 3195 € | 3595 € | 3795 € | 4595 € | | | |

AL MARE CHARTER GbR

| | From 03 to 30 April | * From 01 to 21 May | From 22 to 28 May | From 29 May to 18 June | From 19 June to 30 July | From 31 july to 20 August |
|--------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------------|------------------------------|------------------------------|-------------------------------|---------------------------------|
| MONOHULLS | From 16 to 29 Oct | From 09 to 15 October | From 25 Sept to 08 Oct | From 18 to 24 Sept | From 21 Aug to 17 Sep | ← |
| Dufour 460 Grand Large (2016) Violeta – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar | 1750 € | 2195 € | 3195 € | 3595 € | 3795 € | 4595 € |
| Dufour 460 Grand Large (2016) Vera – 4 double cabins, 4 heads 8 +2 berths, furling main, bow thruster,radar | 1750 € | 2195 € | 3195 € | 3595 € | 3795 € | 4595 € |
| Bavaria 46 Cruiser (2015) WANDA – 4 double cabins, 3 heads 8 +2 berths, furling main, bowthruster, radar | 1750 € | 2195 € | 3195 € | 3595 € | 3795 € | 4595 € |
| Bavaria 46 Cruiser (2015) NIEVES – 4 double cabins, 3 heads 8 + 2 berths, CLASSIC mainsail, bow thruster, radar | 1750 € | 2195 € | 3195 € | 3595 € | 3795 € | 4595 € |
| Dufour 410 Grand Large (2015) Selenia – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar | 1670 € | 1995 € | 2495 € | 2895 € | 3210 € | 3595 € |
| Dufour 412 Grand Large (2016) Carmen – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar | 1670 € | 1995 € | 2495 € | 2895 € | 3210 € | 3595 € |

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Check-in: At the Base in La Lonia, Please do not come to the office! Please, print the map of the base in vivacharter.com. Saturday at 5 p.m. or earlier if the yacht is ready for boarding.

Attention. please: During Palma Boat Show (end April – begin May) the boarding will be in a different port close to Palma de Mallorca, and its free only the day of check in and the day of check out.

Check-out: Friday until 5 p.m. at the base with filled up diesel tank. Overnight possibility on board until Saturday 8.30 AM

Security deposit: On the spot the client can choose between:

- 1. 2500 € by Visa or MasterCard
- 2. Or we recommend the **Reduced Security deposit** for 180 € per week (non refundable and to be paid in cash), which reduces the security deposit to **390** €. Depending on the availability.

It's not possible for one-way trips from/to Canary Islands or for the bookings at the end of the year.

Included in the price: dinghy, autopilot, GPS-plotter with charts, bimini top, sprayhood, filled diesel (please return it full), full water deposits, furling genoa, anchor windlass, complete electronics, VHF, Wi –Fi at the base, cockpit cushions, Mooring fees at the base (except during the Palma Boat show at the end of April).

*FINAL CLEANING: The price includes the obligatory final cleaning to be paid at the charter base during the check-in All the discounts are calculated on base of the charter price LESS the final cleaning.

The intermediaries commission is calculated based on the charter price LESS the final cleaning.

CLEANINGOF THE YACHT: 3 CABINS: 120 € 4 CABINS: 150 € 5 CABINS AND CATAMARANS: 180 €

Optional Extras (to be paid on the spot in cash):

Outboard engine: 95 € / per week, Charge of gas bottle: 10 € / per bottle

Cabrera permit: please ask us the procedure guide to order it directly.

Bed linen: 15 €/ kit (mandatory, if the crew does not provide their own bed sheets or own sleeping bag. Then 1 bed sheet is mandatory: 7,5 €), Medium towel: 5 €.

Pets and hard suitcases are not allowed on board. Transfer: The easiest way is to take a local taxi

Discounts

Early booking: -10% discount for any charter down paid 6 months prior the departure date or before 31 January 2021

Boat show discount:-5 %, 2 or more booked yachts: -5% Viva Charter repeat clients: -5%,

2 charter weeks: -10%,

(Please note, that we let a maximum discount of -10%-5%)

<u>Payment conditions:</u> 50% when booking the yacht and the rest one month before the charter (or in cash on the spot, if advised in advance).

AL MARE CHARTER GbR

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