

## Charterpreisliste I La Lonja Palma de Mallorca 2019

Prices in Euro / Week, including vat, cleaning and insurance	* From 30 March to 26 April	From 27 April to 17 May		From 18 May to 21 June	From 22 June to 26 July	From 27 July to 16 Aug
	From 19 Oct to 01 Nov	From 05 to 18 October	From 28 Sept to 04 Oct	From 21 to 27 Sept	From 17 Aug to 20 Sep	←

### CATAMARANS

<b>Bali 4.5 by Catana (2016)</b> Atenea - 4 double +2 single cabin+ 1 pax 8 + 1 + 1 + 1 berths, 4 heads	2895 €	4295 €	6130 €	6395 €	7170 €	9795 €
<b>Bali 4.3 by Catana (2017)</b> Linda - 4 double +2 single cabins + 1 pax 8 + 1 + 1 + 1 berths, 4 heads	2595 €	3895 €	5350 €	5995 €	6595 €	8895 €
<b>Lagoon 39 (2016)</b> Rocio - 4 double +2 single cabins + 2 pax 8 + 1 + 1 + 2 berths, 2 heads	2170 €	3170 €	3850 €	3995 €	4795 €	6390 €

### MONOHULLS

<b>Jeanneau Sun Odyssey 519 (2017)</b> LEIA - 5 double + 1 single cabin, 3 heads 10 + 2 + 1 berths, furling main, bow thruster, radar	2250 €	3170 €	3895 €	4495 €	4695 €	5595 €
<b>Dufour 512 Grand Large (2017)</b> Yasmina - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2250 €	3170 €	3895 €	4495 €	4695 €	5595 €
<b>Dufour 512 Grand Large (2016)</b> Fora Nirvis 3 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2250 €	3170 €	3895 €	4495 €	4695 €	5595 €
<b>Dufour 500 Grand Large (2015)</b> Viki - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2070 €	2795 €	3795 €	4295 €	4395 €	5390 €
<b>Beneteau Oceanis 48 (2015)</b> Enna 2 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2070 €	2695 €	3695 €	4195 €	4295 €	5290 €
<b>Dufour 460 Grand Large (2018)</b> RITA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1990 €	2495 €	3395 €	3795 €	3995 €	4795 €
<b>Dufour 460 Grand Large (2018)</b> MARTA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1990 €	2495 €	3395 €	3795 €	3995 €	4795 €
<b>Dufour 460 Grand Large (2016)</b> Rosa - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1970 €	2395 €	3295 €	3695 €	3895 €	4695 €

#### AL MARE CHARTER GbR

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	* From 30 March to 26 April	From 27 April to 17 May		From 18 May to 21 June	From 22 June to 26 July	From 27 July to 16 Aug
<b>MONOHULLS</b>	From 19 Oct to 01 Nov	From 05 to 18 October	From 28 Sept to 04 Oct	From 21 to 27 Sept	From 17 Aug to 20 Sep	←
<b>Dufour 460 Grand Large (2016)</b> <b>Violeta</b> – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1970 €	2395 €	3295 €	3695 €	3895 €	4695 €
<b>Dufour 460 Grand Large (2016)</b> <b>Vera</b> – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster,rad	1970 €	2395 €	3295 €	3695 €	3895 €	4695 €
<b>Bavaria 46 Cruiser (2015)</b> <b>WANDA</b> – 4 double cabins, 3 heads 8 + 2 berths, furling main, bowthruster rad	1870 €	2195 €	3195 €	3595 €	3795 €	4595 €
<b>Bavaria 46 Cruiser (2015)</b> <b>NIEVES</b> – 4 double cabins, 3 heads 8 + 2 berths, CLASSIC mainsail, bow thruster, radar	1870 €	2195 €	3195 €	3595 €	3795 €	4595 €
<b>Dufour 410 Grand Large (2015)</b> <b>Selenia</b> – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1670 €	1995 €	2695 €	2795 €	3110 €	3595 €
<b>Dufour 412 Grand Large (2016)</b> <b>Carmen</b> – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1670 €	1995 €	2695 €	2795 €	3110 €	3595 €

\* - 15% extra discount for the week 20 to 26 April if the booking is from 20 April to 3 May 2019

Check-in: At the Base! – Please do not come to the office! Please, print the map of the base to be found on our website, Saturday at 5 p.m. or earlier if the yacht is ready for boarding.

Attention, please: During Palma Boat Show (end April – begin May) the boarding will be in a different port close to Palma de Mallorca, and its free only the day of check in and the day of check out.

Check-out: Friday until 5 p.m. at the base with filled up diesel tank. Overnight possibility on board until Saturday 8.30 AM

Security deposit: On the spot the client can choose between:

1. 2500 € by Visa or MasterCard
2. Or we recommend the **Reduced Security deposit** for 170 € per week (non refundable and to be paid in cash), which reduces the security deposit to 390 €. Depending on the availability.

It's not possible for one-way trips from/to Canary Islands or for the bookings at the end of the year.

Included in the price: dinghy, autopilot, GPS-plotter with charts, bimini top, sprayhood, filled diesel (please return it full), full water deposits, furling genoa, anchor windlass, complete electronics, VHF, Wi-Fi at the base, cockpit cushions, Mooring fees at the base (except during the Palma Boat show at the end of April).

\*FINAL CLEANING: The price includes the obligatory final cleaning to be paid at the charter base during the check-in. All the discounts are calculated on base of the charter price LESS the final cleaning.

The intermediaries commission is calculated based on the charter price LESS the final cleaning.

**CLEANING:** 3 CABINS: 120 € 4 CABINS: 150 € 5 CABINS AND CATAMARANS: 180 €

Optional Extras (to be paid on the spot in cash):

Outboard engine: 95 € / per week, Charge of gas bottle: 10 € / per bottle / per week

Cabrera permit: please ask us the procedure guide to order it directly.

Bed linen: 15 € / kit (mandatory, if the crew does not provide their own bed sheets or own sleeping bag. Then 1 bed sheet is mandatory: 7,5 €), Medium towel: 5 €.

Pets and hard suitcases are not allowed on board.

Transfer: The easiest way is to take a local taxi

Discounts

Early booking: -10% discount for any charter booked and down paid 6 months or more prior the departure date.

Boat show discount: -5 %, 2 or more booked yachts: -5% Viva Charter repeat clients: -5%,

Viva Charter multirepeat client: - 10% (from the 5<sup>th</sup> charter) 2 charter weeks: -10%, 3 or more charter weeks: -15% (Please note, that we let a maximum discount of -20%)

Payment conditions: 50% when booking the yacht and the rest one month before the charter (or in cash on the spot, if advised in advance).

**Important:** The Yacht is only considered booked when we receive the bank transfer confirmation of the first payment (by e-mail). Please add reference number, client's name, charter-date and yacht type as reference, in order to identify the payment.

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