

INITIAL PRICE LIST 2017

All prices are in EUR per week.

Boat name	Boat type	Year of built	Cabins / berths	25.03. - 22.04. 7.10. - 25.11.	22.04. - 20.05.	20.05. - 10.06. 09.09. - 23.09.	10.06. - 24.06. 26.08. - 09.09.	24.06. - 08.07. 19.08. - 26.08.	08.07. - 19.08. 25.11. - 06.01.	23.09. - 7.10.
Madagascar	Lagoon 450	2012	4/8+2+1	2200	3200	5990	7600	8200	8990	3600
Galapagos	Lagoon 42 NEW	2017	4/8+2+1	3600	3800	5500	6800	7600	7900	4600
Greenland	Lagoon 400	2012	4/8+2+2	1900	2800	4200	5400	5990	6600	2990
Mississippi	Oceanis 50 Family	2012	5/10+2	1900	2300	3800	4500	4900	5500	2800
Ganges	Oceanis 50 Family	2012	5/10+2	1900	2300	3800	4500	4900	5500	2800
Amazon	Beneteau Cyclades 50.5	2007/sails 2012	5/10+2	1800	2100	3300	3800	4300	4900	2400
Volga	Beneteau Cyclades 50.5	2007/sails 2016	5/10+2	1800	2100	3300	3800	4300	4900	2400
Orinoco	Beneteau Cyclades 50.5	2007/sails 2012	5/10+2	1800	2100	3300	3800	4300	4900	2400
Himalaya	Beneteau Cyclades 43.4	2007/sails 2012	4/8+2	1200	1400	2100	2500	2800	3300	1700
Niagara	Beneteau Cyclades 43.4	2007/sails 2016	4/8+2	1200	1400	2100	2500	2800	3300	1700
Tigris	Beneteau Cyclades 43.4	2007/sails 2012	4/8+2	1200	1400	2100	2500	2800	3300	1700
Tibet	Beneteau Cyclades 43.4	2007/sails 2016	4/8+2	1200	1400	2100	2500	2800	3300	1700
Pharos	Beneteau Cyclades 39.3	2007/sails 2016	3/6+2	900	1100	1600	1900	2300	2600	1200
Sahara	Beneteau Cyclades 39.3	2007/sails 2016	3/6+2	900	1100	1600	1900	2300	2600	1200
Patagonia	Beneteau Cyclades 39.3	2007/sails 2012	3/6+2	900	1100	1600	1900	2300	2600	1200
Alaska	Beneteau Cyclades 39.3	2007/sails 2012	3/6+2	900	1100	1600	1900	2300	2600	1200
Siberia	Sun Odyssey 349	2015	3/6+2	900	1100	1700	2000	2200	2300	1200
Panonia	Sun Odyssey 349	2015	3/6+2	900	1100	1700	2000	2200	2300	1200

Prices include VAT for accommodation on yacht. However, should the relevant VAT rate be increased by law prior to beginning of charter, the Client shall be charged the VAT difference. Insurance by: Generali.

Main base: Rogač (Split)

Alternative bases: Dubrovnik and Kaštela

(Bookings at alternative bases are subject to Boat Transfer fee according to the table below + daily berth in alternative base)

Charter Pack / Boat transfer fee / One-way fee:

Boat type	Sun Odyssey 349	Beneteau Cyclades 39.3	Beneteau Cyclades 43.4	Beneteau Cyclades 50.5	Oceanis 50 Family	Lagoon 400	Lagoon 42	Lagoon 450
Charter Pack*	130	130	150	160	160	190	200	210
One-way fee**	350	350	380	500	600	700	800	900

*Charter Pack Includes: Final cleaning, Wi-Fi (1 GB), parking in Marina Rogač, bed linen, the basic package for the toilets and the kitchen (one small towel, 1 roll of toilet paper per bathroom, a dishwashing liquid, kitchen sponge, kitchen cloths, a gas bottle for the kitchen).

**daily berths should be paid extra

Included in the price:

VHF, GPS with plotter, dinghy, bimini top, spray hood, hot water, kitchen utensils, etc.

Extras (on request):

Skipper: 25.03-24.06 and 09.09-11.11 - 125 EUR per day + food
24.06-09.09 and 02.12-30.12 - 135 EUR per day + food

Hostess: 120 EUR per day + food

Cook: 150 EUR per day + food

Outboard engine: 80 EUR per week

Safety net: 60 EUR per booking

Genaker: 150 EUR per week (refundable deposit: 300 EUR)

Fee for pets: 80 EUR per pet per booking

Extra towels set: 5 EUR per person per week

** The above stated discounts are valid at the time of forming the yearly pricelist. Actual discounts and promotions can vary during the course of the year.

Important notice: Any price from this Pricelist can be subject to individual discounts approved by SailingEurope Charter in each particular case, depending on booking situation and other relevant business circumstances at the given moment.

Payment conditions:

50% upon booking

50% 4 weeks prior to the charter

Standard Discounts**:

- 5% for 2 weeks charter, boat show
- 10% 3 or more weeks charter
- 8% repeated client
- **15% early booking valid till 31st October**
- 10% early booking valid till 31st January
- Agency Discount upon agreement

Safety deposit and deposit waiver

Boat Type	Original Safety Deposit (refundable)	Deposit Waiver Fee (non-refundable)	New Smaller Safety Deposit (refundable)
Cyclades 39.3/ Sun Odyssey 349	1,500 €	170 €	200 €
Cyclades 43.4	1,500 €	170 €	200 €
Cyclades 50.5	2,500 €	250 €	300 €
Oceanis 50 Family	2,500 €	250 €	300 €
Lagoon 400	2,700 €	270 €	300 €
Lagoon 42	3,000 €	300 €	400 €
Lagoon 450	3,500 €	300 €	400 €

Check in: Saturday, 17:00h

Check out: Saturday, 08:00h

(Recommended to return to the marina on Friday 18:00h)

For one-way check out: Friday, 19:00

AL MARE CHARTER GbR

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