

# Charterpreisliste I La Lonja Palma de Mallorca 2020

\* - 15% extra discount for the week 25April if the booking is from 25 April to 08 May 2020

Prices in €uro / Week, including vat, cleaning and insurance	From 04 to 24 April	* From 25 April to 15 May	From 16 to 29 May	From 30 May to 19 June	From 20 June to 31 July	From 01 to 21 August
	From 17 to 30 Oct	From 10 to 16 October	From 26 Sept to 09 Oct	From 19 to 25 Sept	From 22 Aug to 18 Sep	←

## CATAMARANS

<b>Bali 4.5 by Catana (2016)</b> Atenea - 4 double +2 single cabin+ 1 pax 8 + 1 + 1 + 1 berths, 4 heads, radar	2495 €	2995 €	4495 €	5995 €	6995 €	8995 €
<b>Bali 4.3 by Catana (2017)</b> Linda - 4 double +2 single cabins + 1 pax 8 + 1 + 1 + 1 berths, 4 heads, radar	1995 €	2895 €	4150 €	5795 €	6595 €	8895 €
<b>Lagoon 39 (2016)</b> Rocio - 4 double +2 single cabins + 2 pax 8 + 1 + 1 + 2 berths, 2 heads, radar	1795 €	2595 €	2795 €	3995 €	4795 €	6790 €

## MONOHULLS

<b>Jeanneau Sun Odyssey 519 (2017)</b> LEIA - 5 double + 1 single cabin, 3 heads 10 + 2 +1 berths, furling main, bow thruster, radar	2095 €	2795 €	3795 €	4295 €	4495 €	5295 €
<b>Dufour 512 Grand Large (2017)</b> Yasmina - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2095 €	2795 €	3795 €	4295 €	4495 €	5295 €
<b>Dufour 512 Grand Large (2016)</b> Fora Nirvis 3 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2095 €	2795 €	3795 €	4295 €	4495 €	5295 €
<b>Dufour 500 Grand Large (2015)</b> Viki - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	1995 €	2595 €	3795 €	4195 €	4195 €	5195 €
<b>Beneteau Oceanis 48 (2015)</b> Enna 2 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	1995 €	2595 €	3795 €	4195 €	4195 €	5195 €
<b>Dufour 460 Grand Large (2018)</b> RITA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1895 €	2395 €	3295 €	3795 €	3795 €	4795 €
<b>Dufour 460 Grand Large (2018)</b> MARTA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1895 €	2395 €	3295 €	3795 €	3795 €	4795 €
<b>Dufour 460 Grand Large (2016)</b> Rosa - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1890 €	2295 €	3195 €	3695 €	3695 €	4595 €

### AL MARE CHARTER GbR

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	From 04 to 24	* From 25 April	From 16 to 29	From 30 May	From 20 June	From 01 to 21
<b>MONOHULLS</b>	From 17 to 30 Oct	From 10 to 16 October	From 26 Sept to 09 Oct	From 19 to 25 Sept	From 22 Aug to 18 Sep	←
<b>Dufour 460 Grand Large (2016)</b> Violeta – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1890 €	2295 €	3195 €	3695 €	3695 €	4595 €
<b>Dufour 460 Grand Large (2016)</b> Vera – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	1890 €	2295 €	3195 €	3695 €	3695 €	4595 €
<b>Bavaria 46 Cruiser (2015)</b> WANDA – 4 double cabins, 3 heads 8 + 2 berths, furling main, bow thruster, radar	1890 €	2295 €	3195 €	3695 €	3695 €	4595 €
<b>Bavaria 46 Cruiser (2015)</b> NIEVES – 4 double cabins, 3 heads 8 + 2 berths, CLASSIC mainsail, bow thruster, radar	1890 €	2295 €	3195 €	3695 €	3695 €	4595 €
<b>Dufour 410 Grand Large (2015)</b> Selenia – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1570 €	1795 €	2495 €	2795 €	3110 €	3595 €
<b>Dufour 412 Grand Large (2016)</b> Carmen – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1570 €	1795 €	2495 €	2795 €	3110 €	3595 €

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**Check-in:** At the Base in La Lonia. Please do not come to the office! Please, print the map of the base in [vivacharter.com](http://vivacharter.com). Saturday at 5 p.m. or earlier if the yacht is ready for boarding.

**Attention, please:** During Palma Boat Show (end April – begin May) the boarding will be in a different port close to Palma de Mallorca, and its free only the day of check in and the day of check out.

**Check-out:** Friday until 5 p.m. at the base with filled up diesel tank. Overnight possibility on board until Saturday 8.30 AM

**Security deposit:** On the spot the client can choose between:

- 2500 € by Visa or MasterCard
- Or we recommend the **Reduced Security deposit** for 180 € per week (non refundable and to be paid in cash), which reduces the security deposit to 390 €. Depending on the availability.

It's not possible for one-way trips from/to Canary Islands or for the bookings at the end of the year.

**Included in the price:** dinghy, autopilot, GPS-plotter with charts, bimini top, sprayhood, filled diesel (please return it full), full water deposits, furling genoa, anchor windlass, complete electronics, VHF, Wi-Fi at the base, cockpit cushions, Mooring fees at the base (except during the Palma Boat show at the end of April).

**\*FINAL CLEANING:** The price includes the obligatory final cleaning to be paid at the charter base during the check-in. All the discounts are calculated on base of the charter price LESS the final cleaning.

The intermediaries commission is calculated based on the charter price LESS the final cleaning.

**CLEANING:** 3 CABINS: 120 €      4 CABINS: 150 €      5 CABINS AND CATAMARANS: 180 €

**Optional Extras (to be paid on the spot in cash):**

Outboard engine: 95 € / per week,      Charge of gas bottle: 10 € / per bottle / per week

Cabrera permit: please ask us the procedure guide to order it directly.

Bed linen: 15 €/ kit (mandatory, if the crew does not provide their own bed sheets or own sleeping bag. Then 1 bed sheet is mandatory: 7,5 €),      Medium towel: 5 €.

Pets and hard suitcases are not allowed on board.

Transfer: The easiest way is to take a local taxi

**Discounts**

**Early booking:** -10% discount for any charter down paid 6 months prior the departure date or before 31 January 2020.

Boat show discount: -5 %,      2 or more booked yachts: -5%      Viva Charter repeat clients: -5%,

Viva Charter multirepeat client: - 10% (from the 5<sup>th</sup> charter)      2 charter weeks: -10%,      3 or more charter weeks: -15% (Please note, that we let a maximum discount of -10%-5%-5%)

**Payment conditions:** 50% when booking the yacht and the rest one month before the charter (or in cash on the spot, if advised in advance).

**Important:** The Yacht is only considered booked when we receive the bank transfer confirmation of the first payment (by e-mail). Please add reference number, client's name, charter-date and yacht type as reference, in order to identify the payment.

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